



Naval Information Warfare Center Atlantic

Palmetto Tech Bridge and Small Business

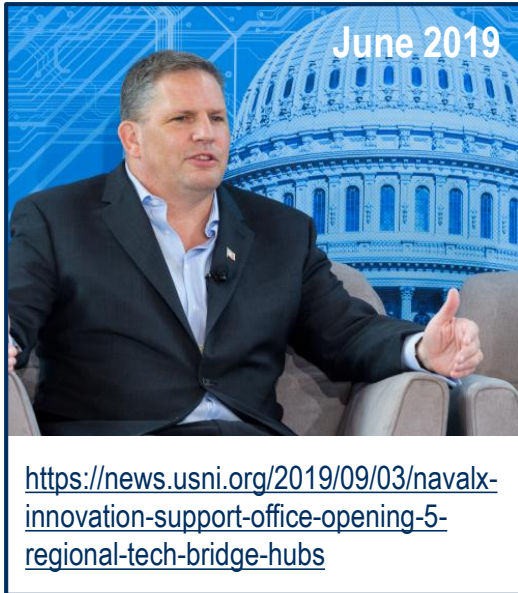
Palmetto Tech Bridge Kick Off
College of Charleston
07 January 2020

Ms. Robin Rourk
Deputy Director, OSBP
NIWC Atlantic

DOD Small Business Strategy

- ▼ Small Business = cutting edge technology and advanced capability and form an important part of the industrial base
 - Palmetto Tech Bridge will help SB through
 - Increased entry points through collaboration and communication on entry points to NIWC Atlantic programs
 - Increased opportunities for partnerships
 - Increase the number and diversity of SBs
 - Collaborate access the DON to solve critical warfighter challenges

Small Business and Tech Bridges



CXO Tech Forum on Acquisition Innovation

“[We] can’t just do what we’ve always done, faster. Are we burning calories on things that make a difference?”

Working with industry on acquisition is essential because “it’s best to grab a better idea that’s out there than to try and create the idea ourselves.” ASN RDA James “Hondo” Geurts

Success for a Tech Bridge

“...Success for us is when we can leverage that platform to get access to new ideas and technologies and companies they may not have seen before; when the Small Business folks can meet new companies and give them rapid training on how to compete for Navy work....” ASN RDA James “Hondo” Geurts

Small Business and Tech Bridges

▼ Outreach and Communication

- Technical Growth Strategy and Technical Exchanges
 - Trident Technical College, 8 January 2020 (<https://e-commerce.sscno.nmci.navy.mil>)
- IWRP Quarterly Industry Day (QID) (www.theiwrp.org)
- Small Business and Industry Outreach Initiative (SBIOI)
 - Trident Technical College, 21 April 2020 (www.charlestdca.org)

▼ Collaborative Industry Partnerships

- Charleston Defense Contractors Association (CDCA)
- Lowcountry AFCEA Chapter
- Small Business Development Center (SBDC)
- Tidewater Association of Service Contractor (TASC)

NIWC Atlantic Contracts Strategy

SERVICES

Corporate Resources/Niche

Service Contracts

8a Incubator, Global Install Contract (GIC), Fixed Submarine Broadcast System, Command Wide Warehouse Support, ATC, DARPA, MBAS, Corporate OPS, SATCOM ISEA, Navigation Systems, AATS, CME, TTL and SOC/SATCOM

General Services

8a Incubator, DARPA, ATC, GIC, AATS , etc...

TS and Above Services & Specialized/Complex Services

External Contract Vehicles – SEAPORT/ITES (S)

NIWC Atlantic Corporate Resources and Niche Contracts

Cyber Mission Engineering, MBAS and Corporate Ops

SUPPLIES

Corporate Resources/Niche

Supply Contracts

Supply MACs (C2, Radtel, PBX), IVCS, IC, CMS, and Corporate Production

General Supplies

IC/IVCS, etc...

End Item Deliverables

ITES (H)/SEWP/GSA

NIWC Atlantic Corporate Resources and Niche Requirements

Cyber Mission Systems, Corporate Production, and TTL

OTHER TRANSACTION AUTHORITY

Information Warfare Research Project

NIWC Enterprise

Rapid innovation, prototyping and fielding



Serve our Nation by delivering information warfare solutions that protect national security. WIN THE INFORMATION WAR.



NIWC Atlantic is part of the Naval Research & Development Establishment (NR&DE)

Web: <https://www.public.navy.mil/navwar/Atlantic> Facebook: <https://www.facebook.com/NavalInformationWarfareSystemsCommand>

Twitter: <https://twitter.com/navwarHQ> Instagram: <https://www.instagram.com/spawarhq/> LinkedIn: <https://www.linkedin.com/company/spawar/>

Glassdoor: https://www.glassdoor.com/Overview/Working-at-SPAWAR-Systems-Center-Atlantic-EI_IE638508.11,41.htm

Employment opportunities: <https://www.usajobs.gov/> NIWC Atlantic Small Business: <https://www.public.navy.mil/navwar/Atlantic/Pages/ForIndustry.aspx>

NAVWAR Contract Directorate Office: <https://e-commerce.sscno.nmci.navy.mil>